The Real Estate Masters Programme is a part-time Master of Studies (MSt) course offered by the Department of Land Economy drawing on the multi-disciplinary strength of the Department and the University. It is aimed at experienced professionals and those identified as future leaders in the real estate industry, and combines academic rigour with significant industry input. The course aims to equip participants with a broader knowledge of all aspects of the real estate industry, insight into a range of long-term themes and strategic issues in the market as well as developing a range of research and other skills.

This is a two-year part-time masters course designed for those with several years of professional experience in real estate or associated business; who have attained a leadership role; are identified as a potential leader or are seeking to take up a leadership rôle. The format permits students to continue with their professional career whilst studying. The course will enhance students’ technical skills and develop a range of other skills to enable them to be agents of change in the real estate industry and beyond.

“"This course is unique in the way that it brings challenge, enjoyment and diversity together. You’re part of a cohort of individuals from across the world being stretched academically beyond what you thought you were capable of. You’re learning from multiple spheres of influence; each other, academics and industry, and you are developing an invaluable network of individuals and knowledge that will stay with you throughout your career.”

Hannah, MSt student cohort 2017-19

The programme aims to ensure that students have a solid understanding of the end-to-end processes in real estate investment and finance, whilst promoting innovation in real estate through highlighting some of the trends influencing the industry and the opportunities that this will bring. The course breadth is reflected in the topics it addresses from looking at the high level drivers of capital flows in real estate and changes in the urban environment through to asset management of individual buildings and optimising their performance.
**Course Themes**

The course has a number of themes running through it that reflect some of the key trends shaping the industry today:

- The interaction between the economy and real estate markets
- Globalisation and its influence on the market
- Risk management and mitigation
- The impact of technological change on real estate
- Sustainable buildings and cities

Essential areas such as leadership, innovation, strategy, negotiation, partnering and critical analysis are also explored throughout the programme. The course is constantly evolving in order to keep abreast of emerging themes and issues in the sector.

**Course Structure**

The MSt is a two year part-time Masters Degree course. The programme is of a modular design and delivered through a combination of attendance at five intensive residential blocks in Cambridge (2 x 2 weeks and 3 x 1 week), online seminars and discussions and course materials released through a Virtual Learning Environment (known as Moodle).

The course is taught through a combination of:

- Taught sessions by academics and practitioners
- Individual work including: working through course materials on the VLE, course reading, preparation of written work (primarily between the residential sessions)
- Group work including: working through case studies, dialogue, debate, presentations and site visits throughout the residential sessions
- Supervisions and support from the Land Economy faculty tutors and supervisors from within the Collegiate University.

The residential sessions are designed to enable students to learn from one another as well as from the academic faculty staff and external industry speakers.

**Dates of Residential Sessions**

<table>
<thead>
<tr>
<th>Year</th>
<th>Block</th>
<th>Dates</th>
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<tbody>
<tr>
<td>2021-22</td>
<td>1 (2 weeks)</td>
<td>Sun 5th to Fri 17th September 2021</td>
</tr>
<tr>
<td></td>
<td>2 (1 week)</td>
<td>Sun 27th March to Fri 1st April 2022</td>
</tr>
<tr>
<td></td>
<td>3 (2 weeks)</td>
<td>Sun 3rd to Fri 15th July 2022</td>
</tr>
<tr>
<td>2022-23</td>
<td>4 (1 week)</td>
<td>Sun 4th to Fri 9th December 2022</td>
</tr>
<tr>
<td></td>
<td>5 (1 week)</td>
<td>Sun 2nd to Fri 7th April 2023</td>
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**Entry Requirements**

Applicants should normally have a relevant UK first or good upper second class honours degree or overseas equivalent. In addition, students joining the course will typically have at least three years of professional experience in a relevant industry: finance, investment, real estate, architecture, planning, law and other built environment related professions, and, in some cases, a professional qualification in the discipline.

Further details can be found in the “Requirements” section of the ICE webpage:
https://www.ice.cam.ac.uk/course/mst-real-estate

Those applicants who do not meet the standard entry criteria, but have alternative qualifications or experience and have the potential to bring valuable assets to the programme, will be evaluated on an individual basis and may be required to provide further materials in support of their application e.g. professional qualifications or similar.

**Assessment**

Students are required to complete six assignments during the first year of the course: 3 case studies and 3 essays, each of no more than 3000 words. The assignments are normally released following each of the residential blocks. In the second year students complete a 10-12000 word dissertation.

"The residential requirement excelled this course above others as not only do you experience the incredible learning environment of Cambridge, you get to do this with a fantastic cohort of like-minded industry professionals. The professors and external speakers are, as you would expect, experts in their fields and the course helped me progress both my knowledge and my career to new levels. It goes without saying I would highly recommend this course to anyone with a passion for real estate.” Theo, MSt graduate from cohort 2017-19
**The Course Tutors**, supervisors and contributors are a mixture of academic staff in the department and from across the wider University, as well as specially selected experts from industry with the knowledge/experience to deliver stimulating talks on current issues, developments and leadership challenges in the industry.

**Academic/Departmental Faculty:**
- **Prof Colin Lizieri** PhD FRICS FRGS—Grosvenor Professor of Real Estate Finance
- **Nick Mansley**—Executive Director of the CRERC
- **Prof Franz Fuerst**—Professor in Real Estate & Urban Economics and Cambridge Land Society Fellow
- **Dr Helen Bao**—Reader in Land Economy
- **Dr Thies Lindenthal**—Senior Lecturer in Real Estate Finance and Course Director MPhil Real Estate Finance
- **Dr Özge Öner**—Lecturer in Real Estate & Spatial Economics
- **Dr Carolin Schmidt**—Senior Teaching Associate in Real Estate, Finance & Economics
- **Dr Christina Li**—Lecturer in Real Estate Finance
- **Dr Zilong Wang**—Senior Research Associate, CRERC
- **Natalie Bayfield**—Founder of Bayfield Training

**Industry Speakers have included:**
- **Jo Allen**: CEO, Frogmore
- **Jenny Buck**: Head of Private Markets, Tesco Pension Fund
- **Simon Carter**: CFO, British Land
- **Madeleine Cosgrave**: MD, Government of Singapore Investment Corporation Pte Ltd [GIC]
- **Toby Courtauld**: CEO, Great Portland Estates
- **Michael Creamer**: Chairman EMEA Global Occupier Services, Cushman and Wakefield
- **Lars Dahl**: Global Head of Real Estate Risk, Norges Bank Investment Management
- **Louise Ellison**: Head of Sustainability, Hammerson
- **Jim Garman**: Managing Director & Global Co-Head of Real Estate, Goldman Sachs Group
- **Christina Gaw**: Managing Principal & Head of Capital Markets, Gaw Capital
- **Helen Gordon**: CEO, Grainger plc
- **Stephen Kelly**: Director Planning & Economic Development, Cambridge City & South Cambridgeshire Councils
- **Peter Papadakos**: Green Street Advisors
- **Roger Orf**: Partner, Apollo
- **Chris Pieroni**: Operations Director, Workspace
- **Andrew Thornton**: CEO Principal Real Estate Europe
- **James Wilkinson**: Co-Global CIO & MD Blackrock Global Real Asset Securities

**College Membership**
College life is an important aspect of the course and all students enrolled on the MSt become full members of a Cambridge College, which provides accommodation and pastoral support within a collegiate university academic environment. This includes access to all the resources and facilities of the College: leisure facilities, library, IT resources, dining and common rooms.

**Course Fees**
The fees for the full two year MSt in Real Estate course are composed of: the University tuition fees, College membership fees and residential accommodation costs. Details are shown in the table below:

Further details can be found in the “Application Fees and Funding” section of our MSt webpage: [https://www.landecon.cam.ac.uk/postgraduate-study/masters-real-estate/application-and-fees](https://www.landecon.cam.ac.uk/postgraduate-study/masters-real-estate/application-and-fees)

<table>
<thead>
<tr>
<th>Costs</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Combined Graduate Fee</td>
<td>£30,000</td>
</tr>
<tr>
<td><em>(University membership and College membership fees)</em></td>
<td>(£15,000 pa)</td>
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<tr>
<td>Accommodation*</td>
<td>£2,240</td>
</tr>
<tr>
<td><em>Based on an estimate of £320 per residential week (A total of 7 weeks over the 2-years)</em></td>
<td></td>
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<tr>
<td>Course total</td>
<td>£32,240</td>
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*Accommodation rates are set independently by the College. Costs vary depending on the type and standard of accommodation available and does not include meals.

Students are responsible for payment of their tuition fees, and for this course many are likely to obtain full or part funding from their employer.

“MSt Real Estate degree was definitely worth all the travel back and forth! A well-rounded course that prepares people from different backgrounds to real estate. I was personally amazed by the amount of different topics covered via leading experts and professionals in their respective fields.” Sarper, MSt cohort 2017-19
How to apply

Go to the Institute of Continuing Education (ICE) website: https://www.ice.cam.ac.uk/course/mst-real-estate

Read the “How to Apply” section and click the “Apply NOW” button to register.

Further information is available on our department webpage, including useful FAQs: https://www.landecon.cam.ac.uk/postgraduate-study/masters-real-estate

Contact
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